

# SECOND QUARTER 2019 Investor Presentation



# Regency Centers: The Leading National Shopping Center REIT

Unequaled Competitive Advantages Position Regency for Superior Growth

## PREEMINENT NATIONAL PORTFOLIO

- Largest shopping center REIT with 421 properties located in the nation's most vibrant markets
- Neighborhood and community shopping centers primarily anchored by highly productive grocers
- Well located in highly affluent and dense infill trade areas positioned for growth

## SUPERIOR TENANT & MERCHANDISING MIX

- Focus on necessity, value, convenience, and service-oriented retailers
- Portfolio strength and tenant quality demonstrated by resilience to store closures and leading Same Property NOI performance

Unequaled  
Combination of  
Strategic  
Advantages

**Regency**  
**Centers.**

## BEST-IN-CLASS PLATFORM FOR VALUE CREATION

- National platform of 22 local offices creates unequaled boots-on-the-ground and local expertise advantages
- Intense asset management is the foundation of Regency's ability to achieve Same Property NOI growth at or near the top of the shopping center sector
- Regency's in-process projects, pipeline and key tenant and local relationships create value through the development and redevelopment of premier shopping centers

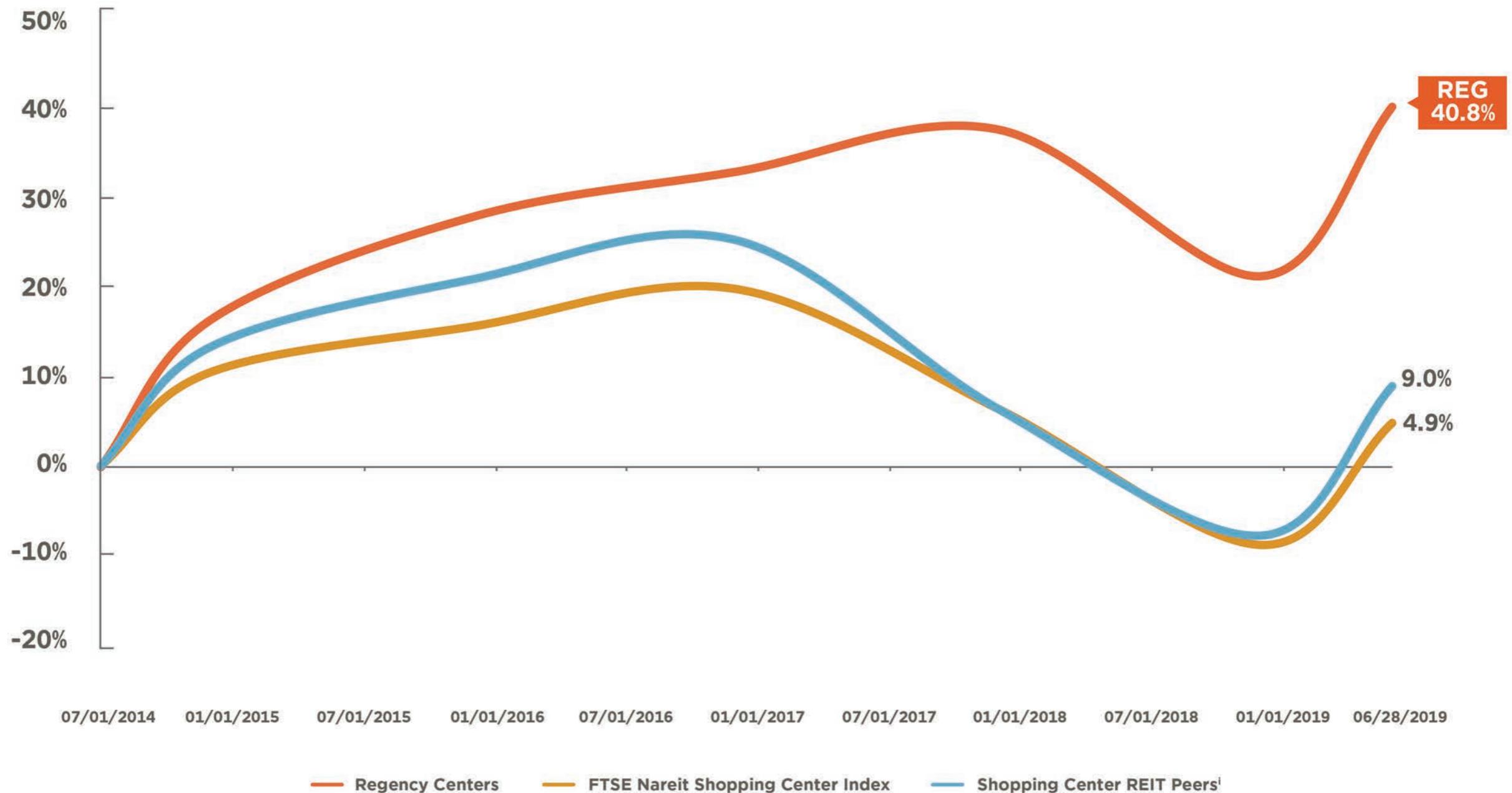
## SELF-FUNDING, OPPORTUNISTIC CAPITAL ALLOCATION STRATEGY & BALANCE SHEET STRENGTH

- Annual free cash flow of \$170M to fund development and redevelopments at compelling yields
- Opportunistically sell minimal level of lower growth assets to further enhance portfolio quality and Same Property NOI growth
- Well-capitalized and flexible balance sheet to support growth

# Leading Performance

Regency Centers Relative Total Shareholder Return

## 5-Year Total Shareholder Return



Source: Factset Market Data 7/1/14-6/28/19.

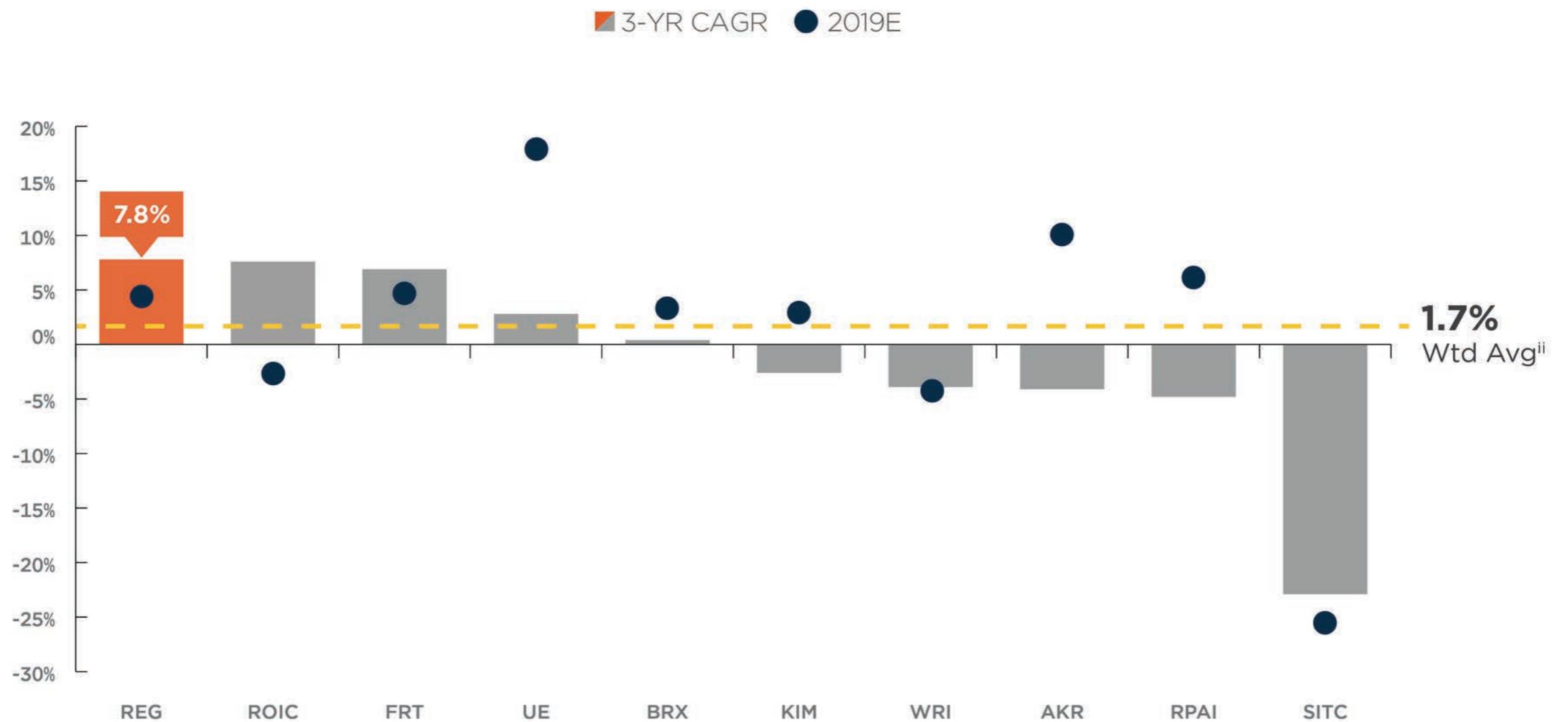
i. Peers Include: BRX, FRT, KIM, ROIC, RPAI, SITC, WRI.

# Sector-Leading Performance

## Earnings and Cash Flow Growth

Sustained NOI growth, accretive investments, and a sector-leading balance sheet have driven robust earnings growth, positioning Regency for continued future cash flow and dividend increases.

### AFFO GROWTH PER SHARE<sup>i</sup>



i. Source: Citi, theHunter

ii. 3- year CAGR Wtd avg excludes REG.

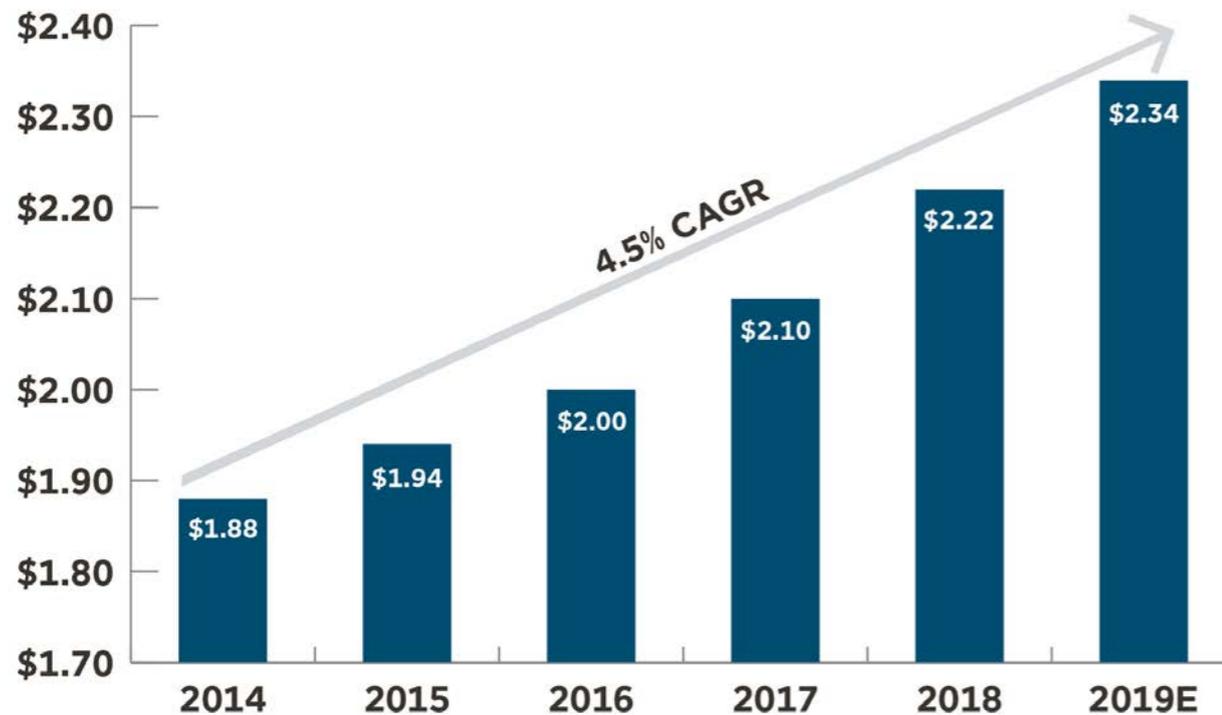
3-year AFFO per share CAGR is 2016 - 2019E

# Sector-Leading Performance

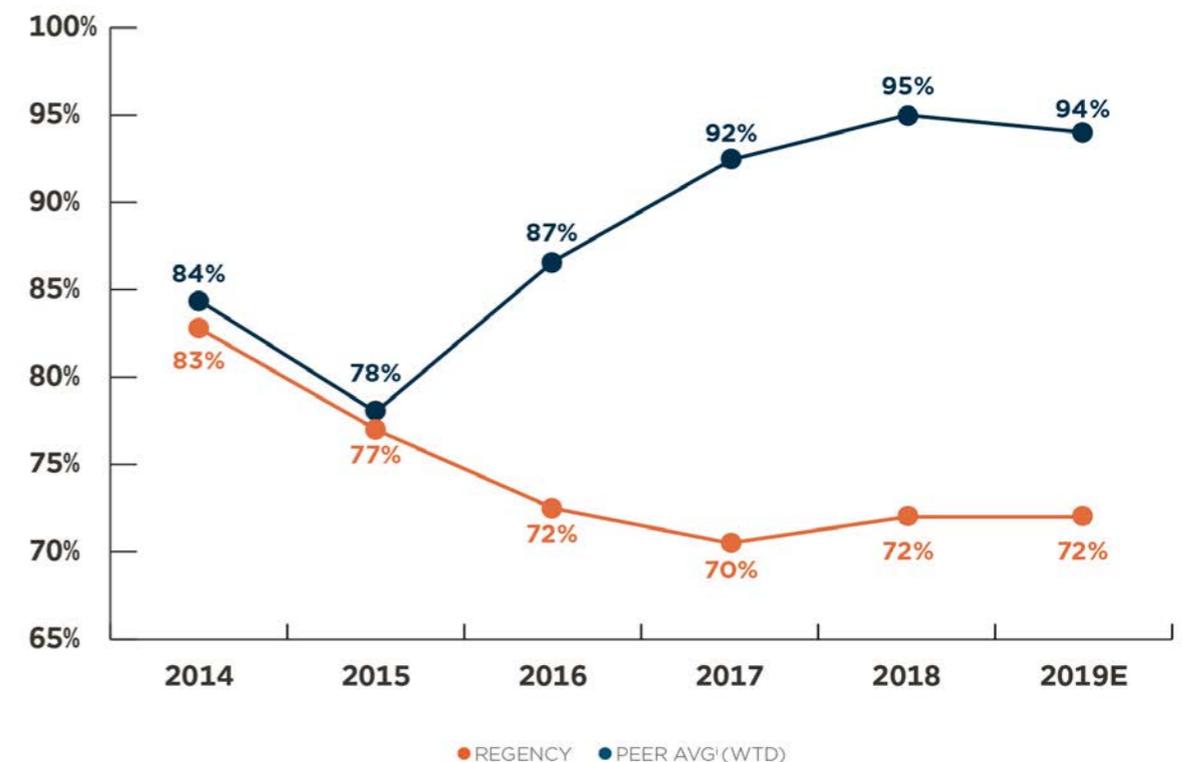
Commitment to Dividend Growth

Regency is committed to growing dividends per share, at a rate consistent with earnings growth while maintaining a conservative payout ratio.

### REG ANNUAL DIVIDENDS



### DIVIDEND PAYOUT RATIO (AFFO)



Source: Citi- theHunter, Company filings

i. 2019E for peers are weighted average of peer estimates. Peers are BRX, SITC, FRT, KIM, ROIC, RPAI, WRI

# Retail Landscape

The Evolution & Future of Retail Real Estate

## CONSUMER PREFERENCES



Convenience  
Value  
Experiential Offerings  
Brand Connectivity



Regency's superior merchandising mix consists primarily of best-in-class necessity, value and service-oriented retailers that draw consumers and drive foot traffic.

## RELEVANT RETAILERS



Seeking Centers That Are:  
Well-located  
Well-conceived  
Well-merchandised



Regency's neighborhood & community shopping centers, conveniently located close to the customer, are enhanced by our Fresh Look® philosophy that focuses on optimizing merchandising, placemaking and connecting at our shopping centers.

## TARGETED LOCATIONS



High-Quality  
Barriers to Entry  
Attractive Demographics  
Close to Customer

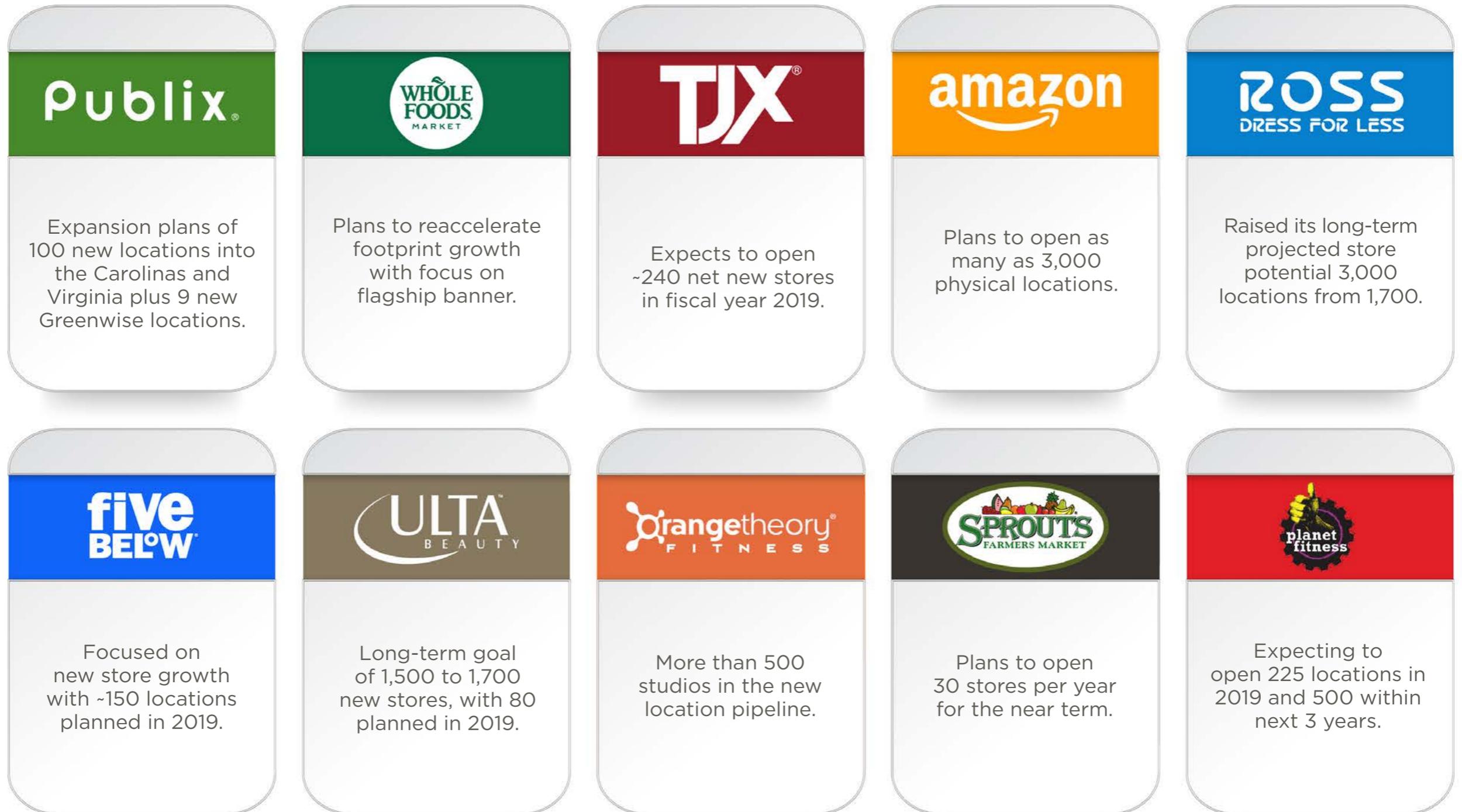


Regency's high-quality portfolio, evidenced by ABR PSF among the highest in the sector, as well as attractive demographics averaging 145,000 people and average incomes of \$120,000 within 3-mile radius, is positioned to thrive and sustain average NOI growth of 3%+ over the long term.

# Retail Landscape

Best-In-Class Operators Opening New Locations in High-Quality Centers

High-quality physical locations remain a critical component of retail strategy, with many retailers focusing on new store growth.



# Grocer Landscape

The Future of Grocery

Winning grocers are investing in critical aspects of their evolving business to remain relevant.

|  | A physical store presence, close to the customer, is the foundation of a successful multichannel strategy.  | Supported by the physical store, a successful e-commerce platform is critical in the future of grocery.   |
|--|---|---|
|   | <ul style="list-style-type: none"> <li>■ Restock Kroger strategic initiative: Customer Experience, Customer Value, Develop Talent, and Live Kroger's Purpose</li> <li>■ Partnership with Microsoft that will reinvent the customer experience driven by data and technology</li> <li>■ Self-checkout, Scan-Bag-Go, LED lit shelves and cloud-based signage</li> </ul>   | <ul style="list-style-type: none"> <li>■ Digital sales have increased &gt;50%</li> <li>■ Partnered with Ocado to build out infrastructure for online sales and delivery</li> <li>■ Expanded Pickup or Delivery sales to reach 91% of Kroger households</li> </ul> |
|   | <ul style="list-style-type: none"> <li>■ \$1.5B Capital Plan for Redevelopment</li> <li>■ Expansion plans into new markets</li> <li>■ Expect 100 new store locations</li> <li>■ Renewed focus on Greenwise Markets</li> </ul>   | <ul style="list-style-type: none"> <li>■ Publix Delivery app option for delivery or pick-up all powered through Instacart</li> </ul>  |
| <br> | <ul style="list-style-type: none"> <li>■ Remerchandising 400 stores: more fresh, natural and organic products and some with gourmet and artisanal products, upscale décor and experiential elements</li> <li>■ Expanding "Plated" meal kit delivery and "Drive Up and Go" stores</li> </ul>   | <ul style="list-style-type: none"> <li>■ Same-day online delivery offered through Shipt and Instacart</li> <li>■ Investments made in broader technology strategy and emerging technologies impacting the grocery business</li> </ul>                              |
| <br> | <ul style="list-style-type: none"> <li>■ Amazon's acquisition of Whole Foods and recent reports on launch of new grocery store business, demonstrates critical advantage of a brick-and-mortar presence close to the customer</li> <li>■ Whole Foods will have new store growth and openings</li> <li>■ Whole Foods benefiting from synergies with Amazon, resulting in lower prices, savings for Prime members and Prime Now delivery</li> </ul> | <ul style="list-style-type: none"> <li>■ Delivery through Amazon's Prime Now platform</li> <li>■ Store delivery expanding, offering ultrafast delivery on in-store products</li> </ul>  |

# Proven Strategy & Business Model

| STRATEGIC OBJECTIVES  | EXECUTION  |
|---|--|
|  <p><b>HIGH-QUALITY PORTFOLIO</b><br/> <b>Average Annual NOI Growth of 3%+</b><br/>           High-quality portfolio of shopping centers with enduring competitive advantages from desirable trade areas and highly productive grocers</p> |  <ul style="list-style-type: none"> <li>■ SP NOI growth of +3.4% for 7 consecutive years</li> <li>■ 2018 SP NOI growth: 3.4%</li> <li>■ 2019 SP NOI growth guidance: 2.0% to 2.5%</li> </ul>  |
|  <p><b>ASTUTE CAPITAL ALLOCATION</b><br/>           Deliver <b>\$1.25B to \$1.50B of developments and redevelopments</b> over the next 5 years at attractive returns and fortify NOI growth with disciplined asset recycling</p>           |  <ul style="list-style-type: none"> <li>■ \$1B of development/redevelopment starts over last 5 years generating \$550 million in value creation</li> <li>■ 2018 starts of ~\$200M at est. stabilized yield of 7.8%</li> <li>■ 2019 estimated starts of \$150M-\$250M</li> </ul> |
|  <p><b>SECTOR-LEADING FORTRESS BALANCE SHEET</b><br/>           Provides funding flexibility and cost advantages</p>  |  <ul style="list-style-type: none"> <li>■ Sector leading Debt-to-EBITDA of 5.3x versus peer average of 6.1x<sup>i</sup></li> <li>■ BBB+ credit rating with Positive Outlook from S&amp;P</li> <li>■ Well-laddered debt profile</li> </ul>                                      |
|  <p><b>BEST-IN-CLASS OPERATING PRACTICES AND SYSTEMS</b><br/>           Implement business practices that are widely recognized as industry leading</p>  |  <ul style="list-style-type: none"> <li>■ Uniquely positioned in 22 target markets</li> <li>■ Fresh Look® philosophy focuses on merchandising to best-in-class retailers, placemaking, and connecting to the local community</li> </ul>                                       |
|  <p><b>STRONG BRAND AND CULTURE</b><br/>           Engage an <b>exceptional team</b> of professionals that is committed to maintaining a best-in-class corporate responsibility program</p>  |  <ul style="list-style-type: none"> <li>■ Published 2018 Corporate Responsibility Report</li> <li>■ S&amp;P 500 ESG Index inclusion</li> <li>■ ISS Governance score of 1</li> <li>■ GRESB Green Star for 3 consecutive years</li> <li>■ MSCI rating upgrade to "A"</li> </ul> |
|  <p><b>Average Earnings Growth of 5%+ over the long term</b></p>   |  <p><b>3-Year Earnings Growth CAGR of 7%<sup>ii</sup></b></p>   |

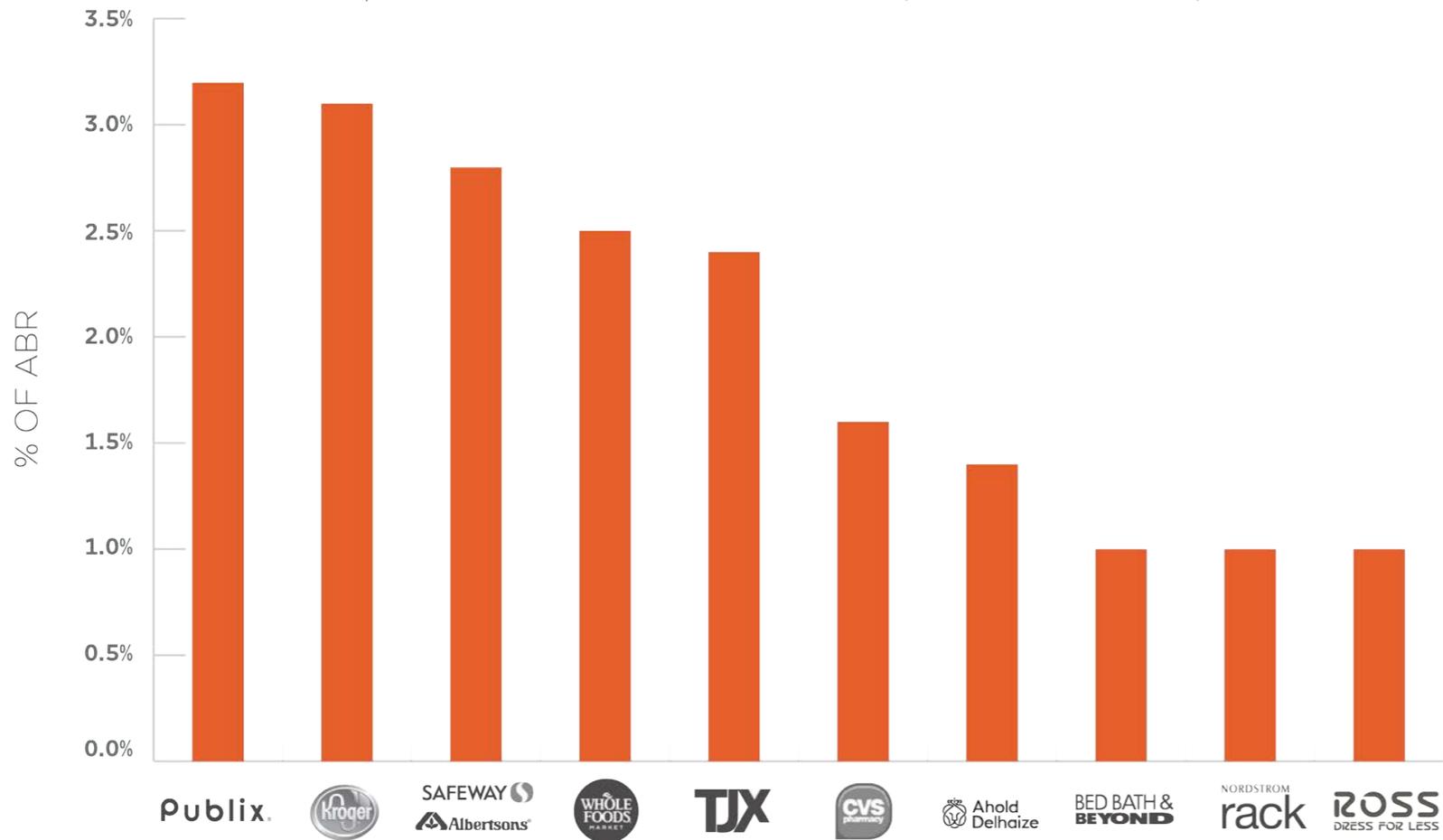
i. Citi theHunter 7/11/19

ii. 3 year core operating earnings per share, CAGR is 2015-2018

|                          |                                     |                             |                                |                                 |  |
|--------------------------|-------------------------------------|-----------------------------|--------------------------------|---------------------------------|--|
| <b>421</b><br>Properties | <b>95.1%</b><br>Leased <sup>i</sup> | <b>56M+ SF</b><br>Total GLA | <b>~9,000</b><br>Total Tenants | <b>\$22+</b> PSF<br>Average ABR | <b>80%</b><br>of properties<br>are grocery<br>anchored |
|--------------------------|-------------------------------------|-----------------------------|--------------------------------|---------------------------------|--|

## Regency Top 10 Tenants

Top Tenants Total Base Rent \$180M (20% of Total ABR<sup>ii</sup>)



| Tenant              | 2018 Corporate Revenue |
|---------------------|------------------------|
| Publix              | \$36B                  |
| Kroger              | \$123B                 |
| Safeway/Albertsons  | \$61B                  |
| Whole Foods         | NA                     |
| TJX                 | \$39B                  |
| CVS                 | \$195B                 |
| Ahold Delhaize      | \$71B*                 |
| Bed Bath & Beyond   | \$12B                  |
| Nordstrom Rack      | \$16B**                |
| Ross Dress for Less | \$15B                  |

Total Corporate Revenues Exceeding \$560B

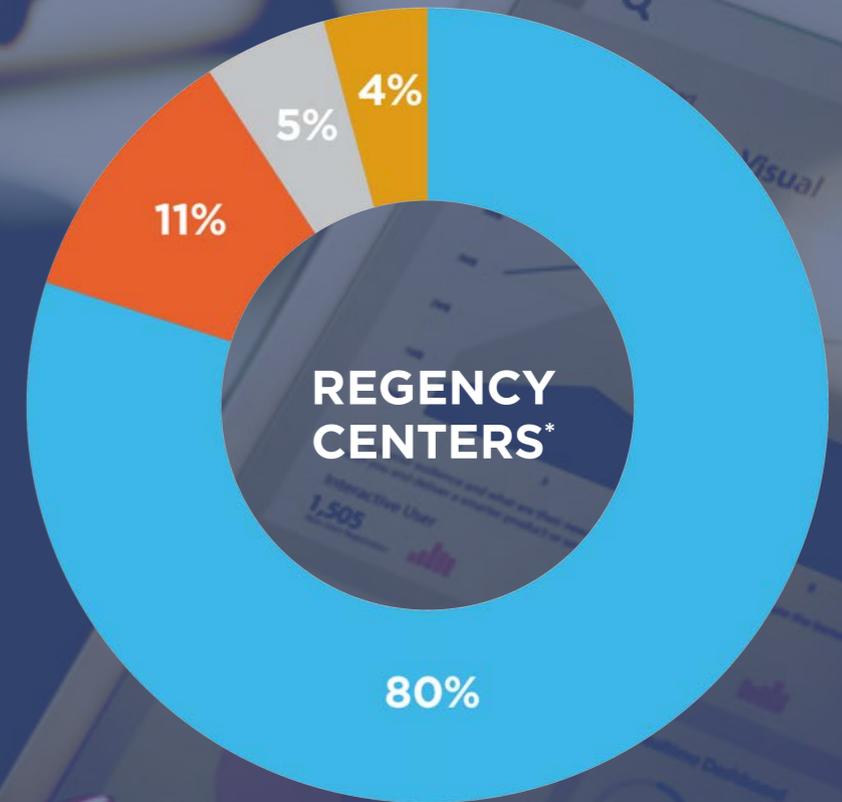
i. Same property portfolio

ii. Annualized base rent as of 6/30/2019

\* Converted 2018 sales in Euros to USD

\*\* Nordstrom Rack revenues shown are for Nordstrom parent company

## Property Type



- GROCERY-ANCHORED
- COMMUNITY AND NEIGHBORHOOD CENTERS (NON-GROCER)
- OTHER
- POWER AND LIFESTYLE CENTERS

\*Pro rata NOI



# Leading National Portfolio

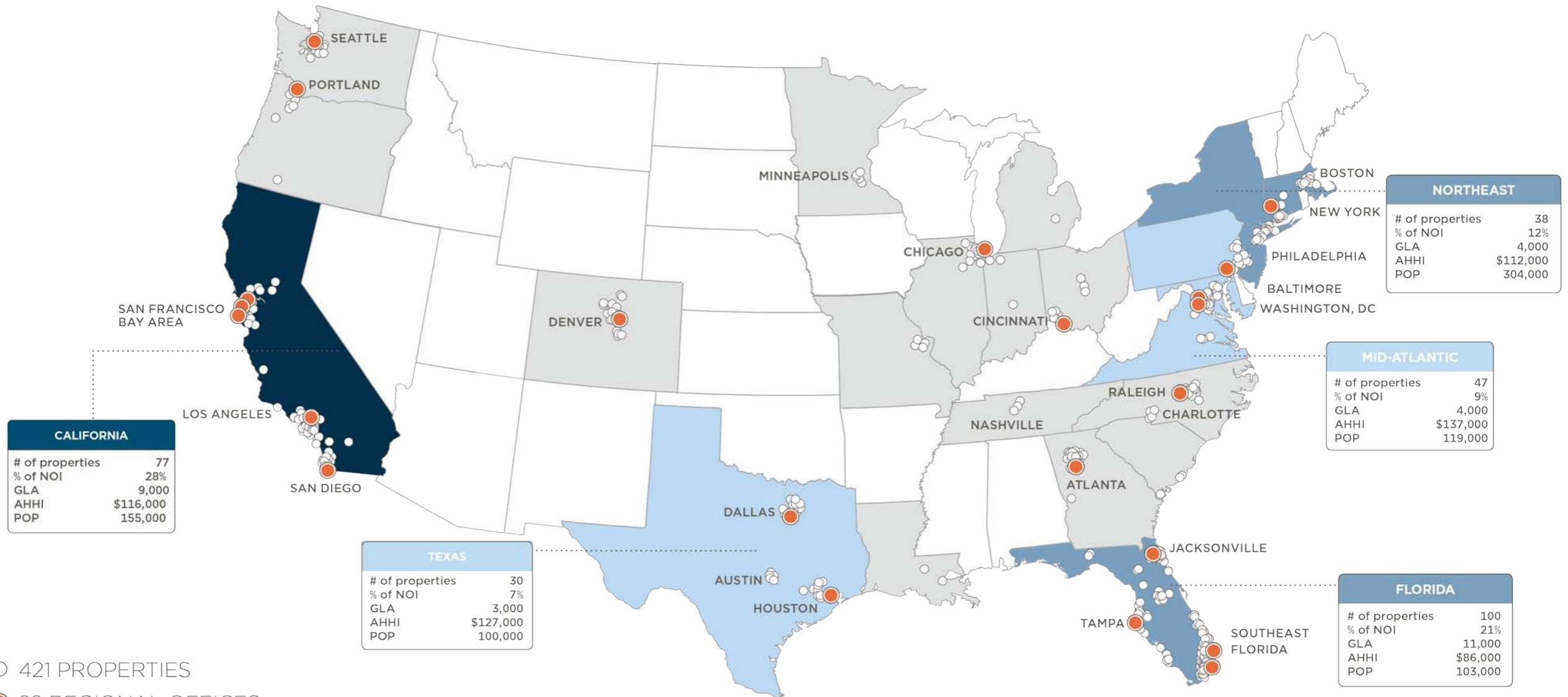
Significant Presence in Top Markets with Strategic Advantages from National Breadth and Local Expertise

| TOP REGIONS/STATES                     |                   |
|--|-------------------|
| <span style="color: #003366;">■</span> | >25% of NOI       |
| <span style="color: #336699;">■</span> | 10% - 25 % of NOI |
| <span style="color: #6699CC;">■</span> | 5% - 10% of NOI   |
| <span style="color: #999999;">■</span> | <5% of NOI        |

| TOP 5 MARKETS  |          |
|----------------|----------|
|                | % of NOI |
| San Francisco  | 11%      |
| Miami          | 10%      |
| Washington, DC | 9%       |
| Los Angeles    | 8%       |
| New York       | 6%       |

| ATTRACTIVE OVERALL DEMOGRAPHICS* |                  |                    |
|----------------------------------|------------------|--------------------|
|                                  | Regency          | Peers <sup>i</sup> |
| Average trade area population    | <b>145,000</b>   | 132,000            |
| Average household income         | <b>\$120,000</b> | \$106,000          |
| College educated                 | <b>49%</b>       | 43%                |

\*Within 3-mile radius



○ 421 PROPERTIES

● 22 REGIONAL OFFICES

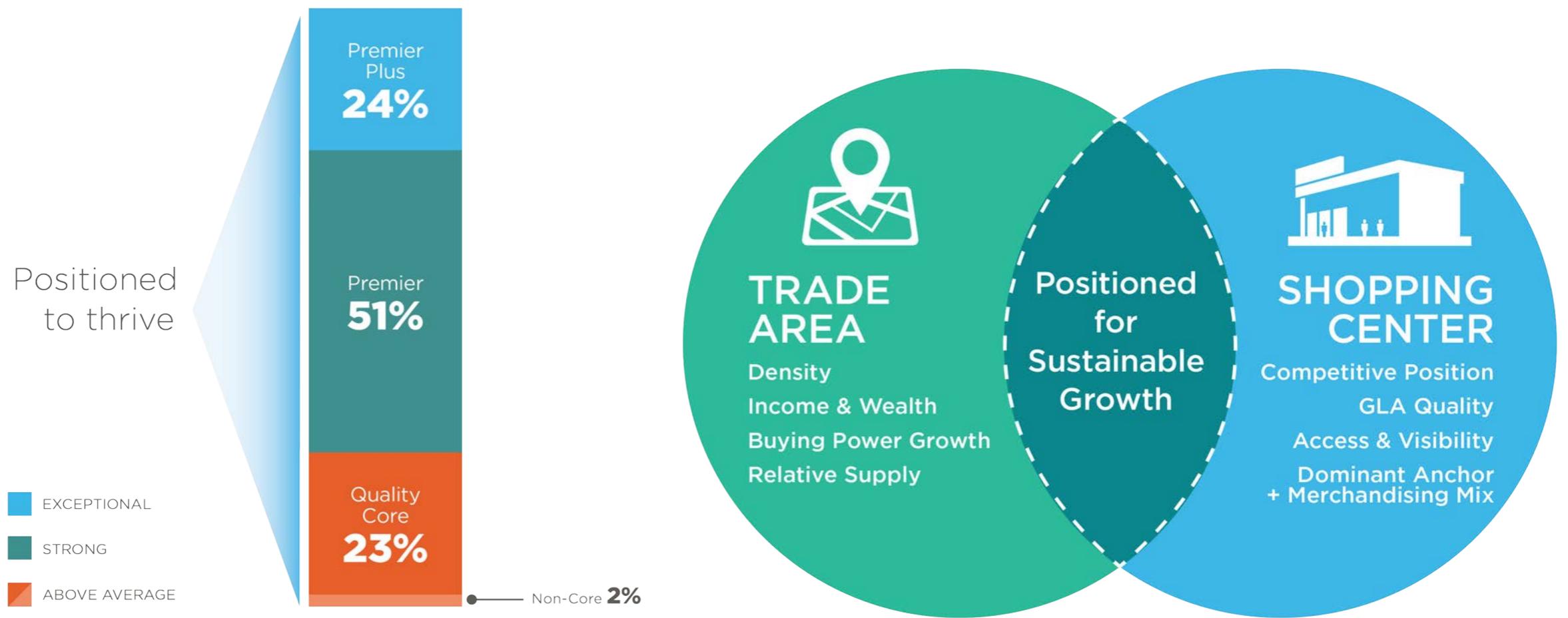
<sup>i</sup> Peers are BRX, RPAI, ROIC, WRI, KIM, FRT, SITC, and UE.

\*Source: Evercore ISI Annual Demographic Update 03/11/19, Green Street Advisors, Strip Centers Sector Update, Company data

# Premier Asset Quality and Trade Areas

Premier centers are those with inherent characteristics that will position a center with long-term competitive advantages, resulting in superior NOI growth, including strong trade areas that feature buying power and spending growth surrounding a shopping center with a top competitive position.

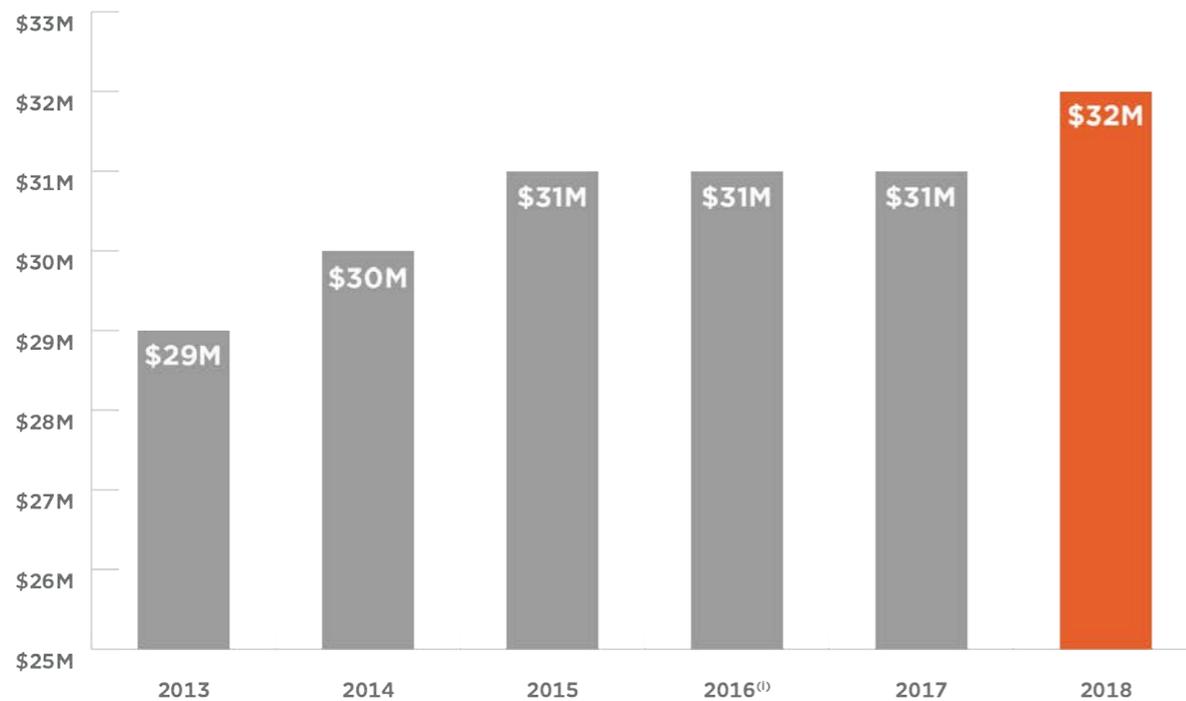
## Asset Quality DNA<sup>i</sup>



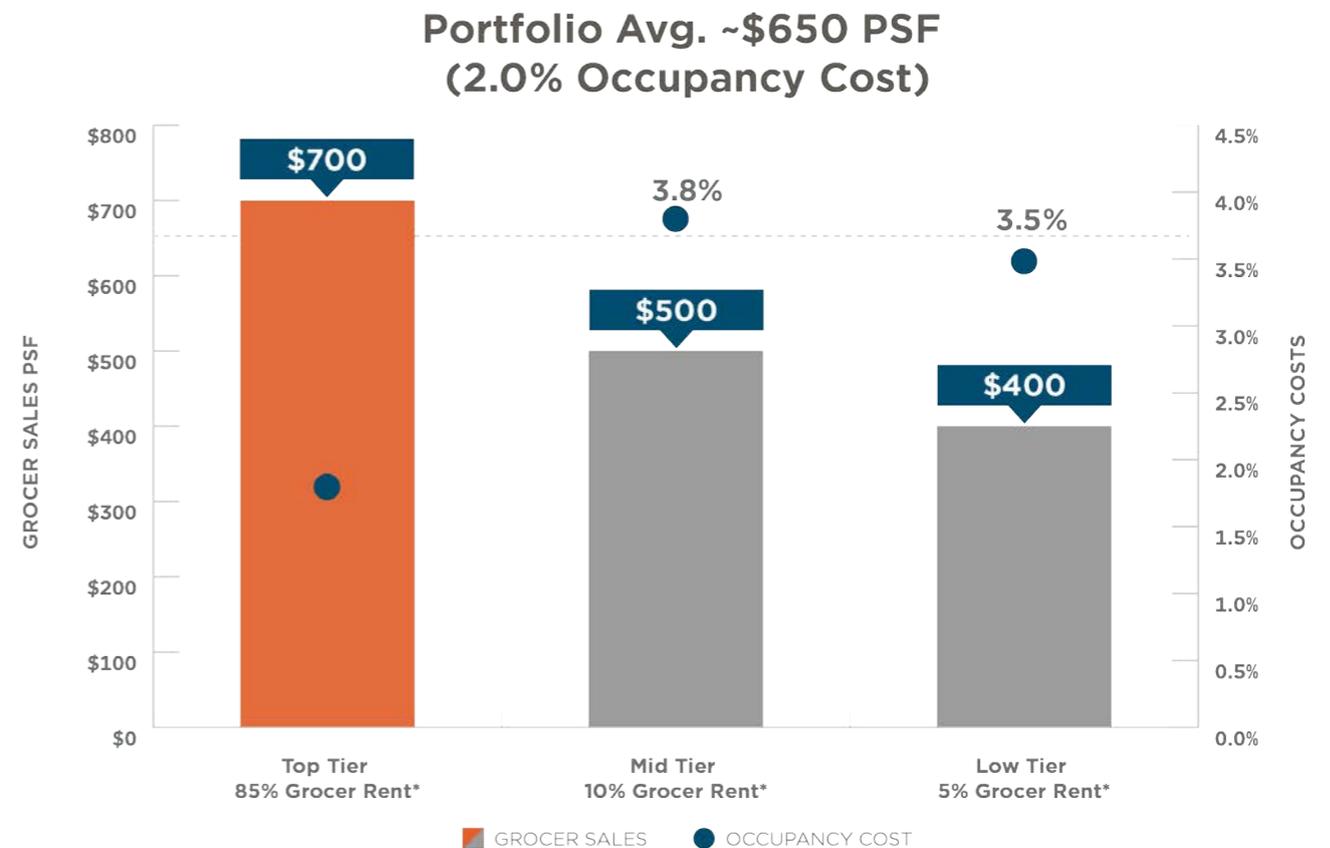
i. Based upon Regency Centers proprietary quality model as % of pro-rata value.

Regency's portfolio is primarily grocer anchored, with grocer sales that average ~\$650 PSF annually versus the national average of \$450 PSF. A testament to the locations, relevance of grocers, and enduring quality of our centers.

REGENCY GROCER SALES



GROCER SALES AND OCCUPANCY COSTS



Note: Sales for grocers that report.

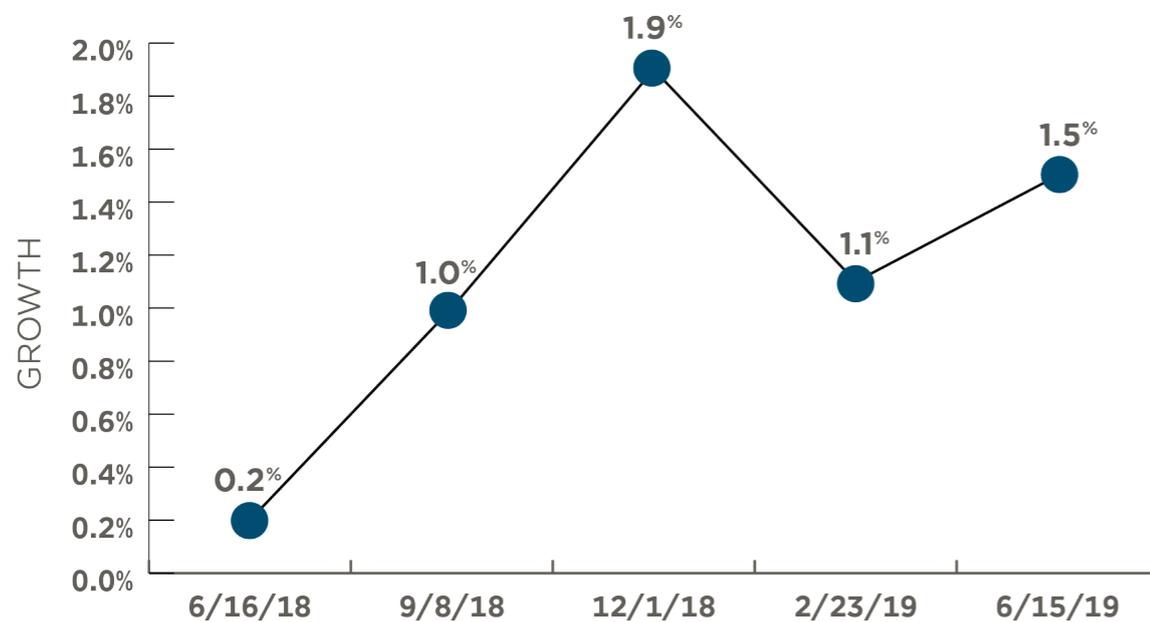
i. 2016 adjusted to 52 week year.

\*Pro-rata share of base rent from grocers as of 6/30/2019

## ALBERTSONS

Albertsons investing in core business, resulting in positive sales and EBITDA growth and opportunistically improving leverage levels.

SAME STORE SALES GROWTH<sup>1</sup>



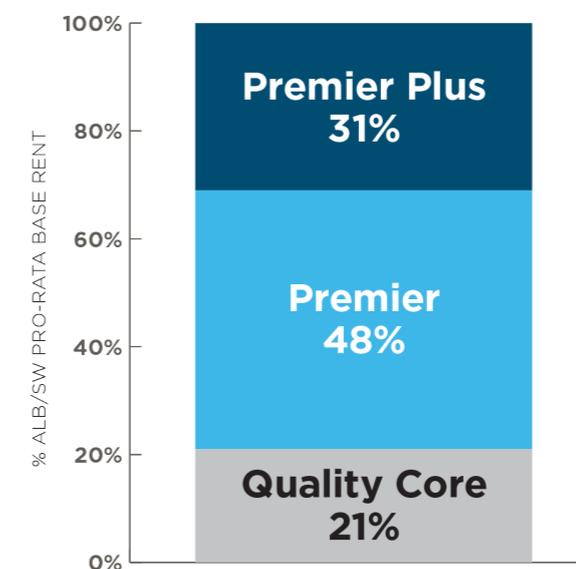
- Moody's upgraded outlook to stable
- Continues to reduce debt levels
- Focus on in-store experience and customer service
- Investing in multichannel and technology advancements

## REGENCY CENTERS

Regency's Albertsons locations are in highly desirable trade areas, with Albertsons banners that outperform.

- **REG locations outperform** relative to corporate average with occupancy costs ~2.5% and \$540 sales PSF
- **Banners with #1 or #2 market share** represent majority of exposure, including Safeway, VONS, Acme, and Tom Thumb
- **Higher quality locations** with \$115K AHHI and 140K population within a 3-mi radius

### REG Albertsons Locations by Asset Quality DNA





# Superior Merchandising Mix

A Necessity, Service, Convenience, and Value Focus is Increasingly Critical in Today's Retail Landscape and Resistant to Store Rationalization from Disruptors, Including E-Commerce

## RESTAURANTS & SERVICE ORIENTED (50% OF ABR)

- Nearly 20% of tenant base is restaurants
- Both service-oriented retailers and restaurants increase return visits and foster longer dwell time



## NECESSITY BASED (25% OF ABR)

- 20% of tenant base includes best-in-class national, regional and specialty grocers who are highly adaptable and innovative, incorporating "click and collect" and grocery delivery to enhance customer convenience
- Drivers of strong foot traffic that attract high-quality side shop tenants



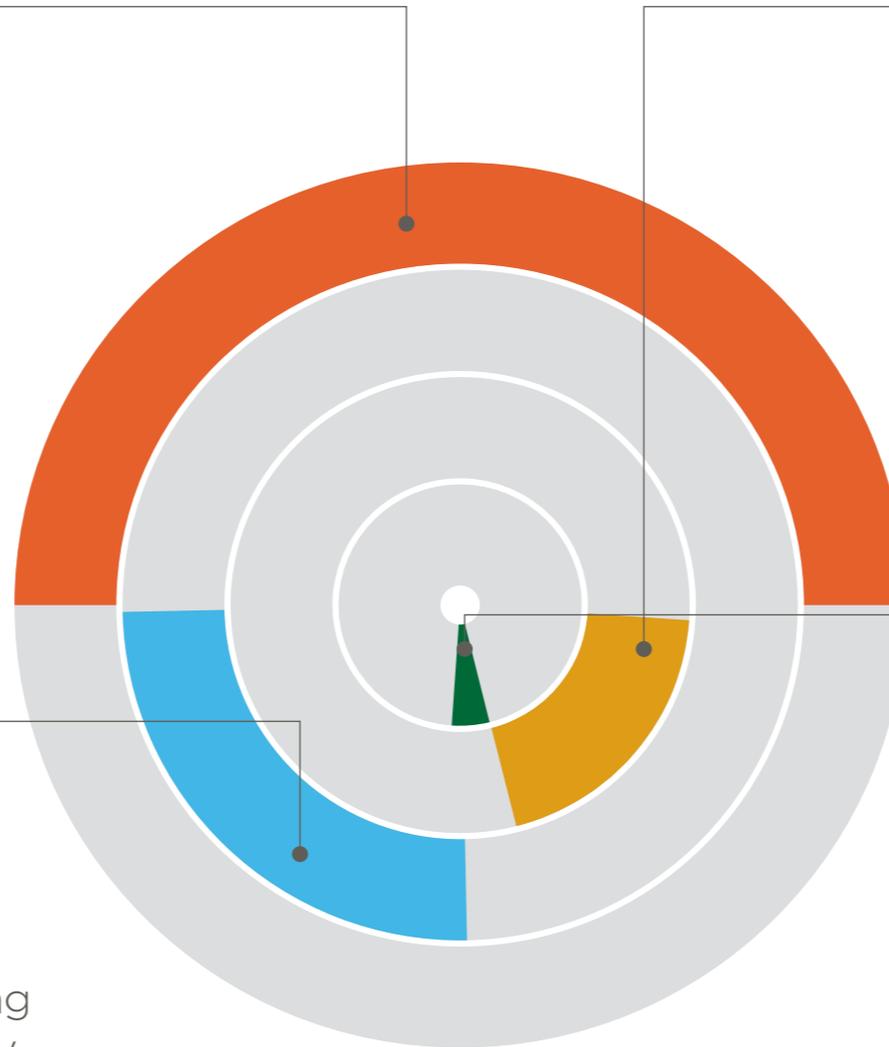
## BEST-IN-CLASS RETAILERS (20% OF ABR)

- Off-price brands like TJ Maxx and retailers with growing service components such as Ulta encourage frequent and sustained in-person visits

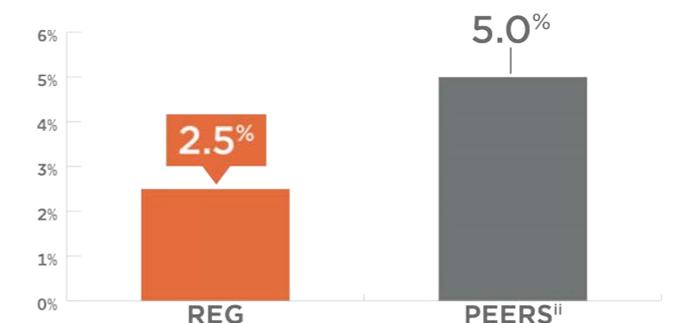


## AT-RISK RETAILERS (<5% OF ABR)

- Low exposure to shrinking brands and e-commerce affected categories
- In place platform to re-merchandise closing stores and create value



**Green Street's Estimated Rent Exposure to at Risk Retailers<sup>i</sup>**



i. Green Street Retail Insights 7/19/19

ii. Peers are BRX, RPAI, ROIC, WRI, KIM, FRT, and SITC.

# Significant Embedded Growth Opportunities

Multiple Levers to Drive Same Property NOI and NAV Growth

- Mark-to-market rent spreads opportunity with ~40 anchor lease expirations over next 5 years
- Anchor lease mark-to-market of 40%+ supports goal of 10% rent spreads
- 1% rent spread = 12 bps same property NOI growth

- Current % leased = 95.1%
- Current % commenced = 93.2%
- Converting 20 bps of leased occupancy to commenced occupancy contributes 25 bps to same property NOI growth

- Improve annual increases with focused leasing
- Current 1.3%

- \$50-\$100M in annual redevelopment spend at 7%+ ROI contributes an average of 50-100 bps to same property NOI growth



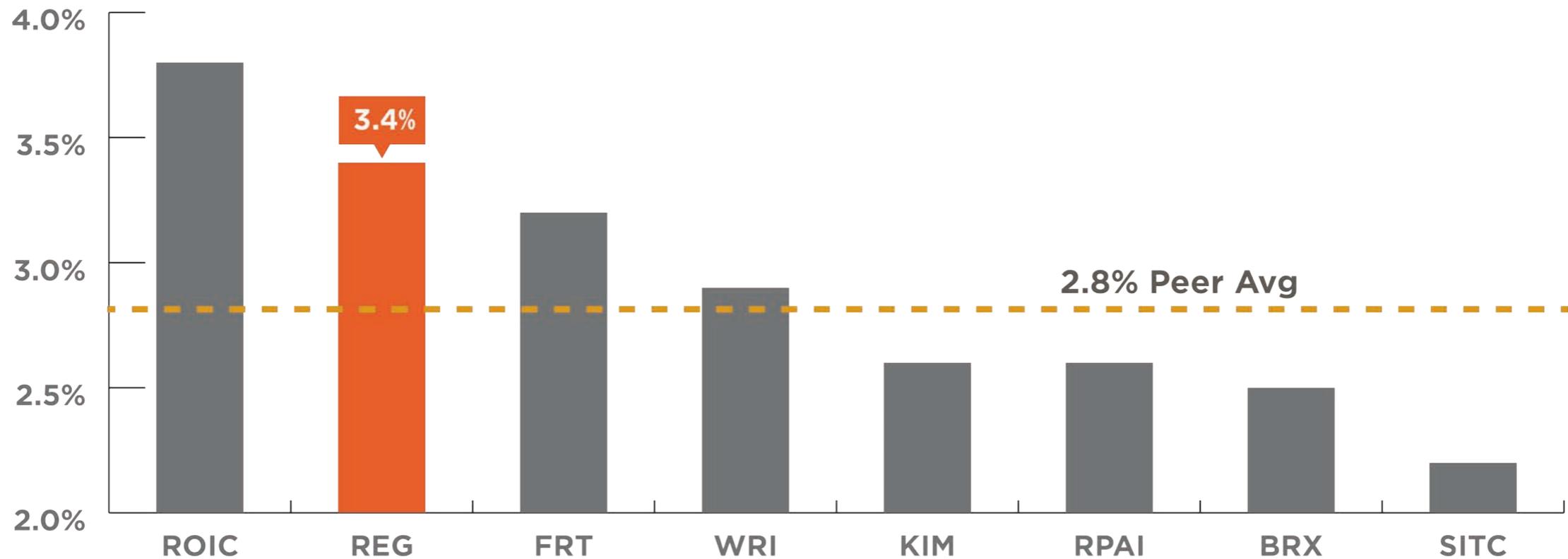


# Track Record of Sustained Outperformance

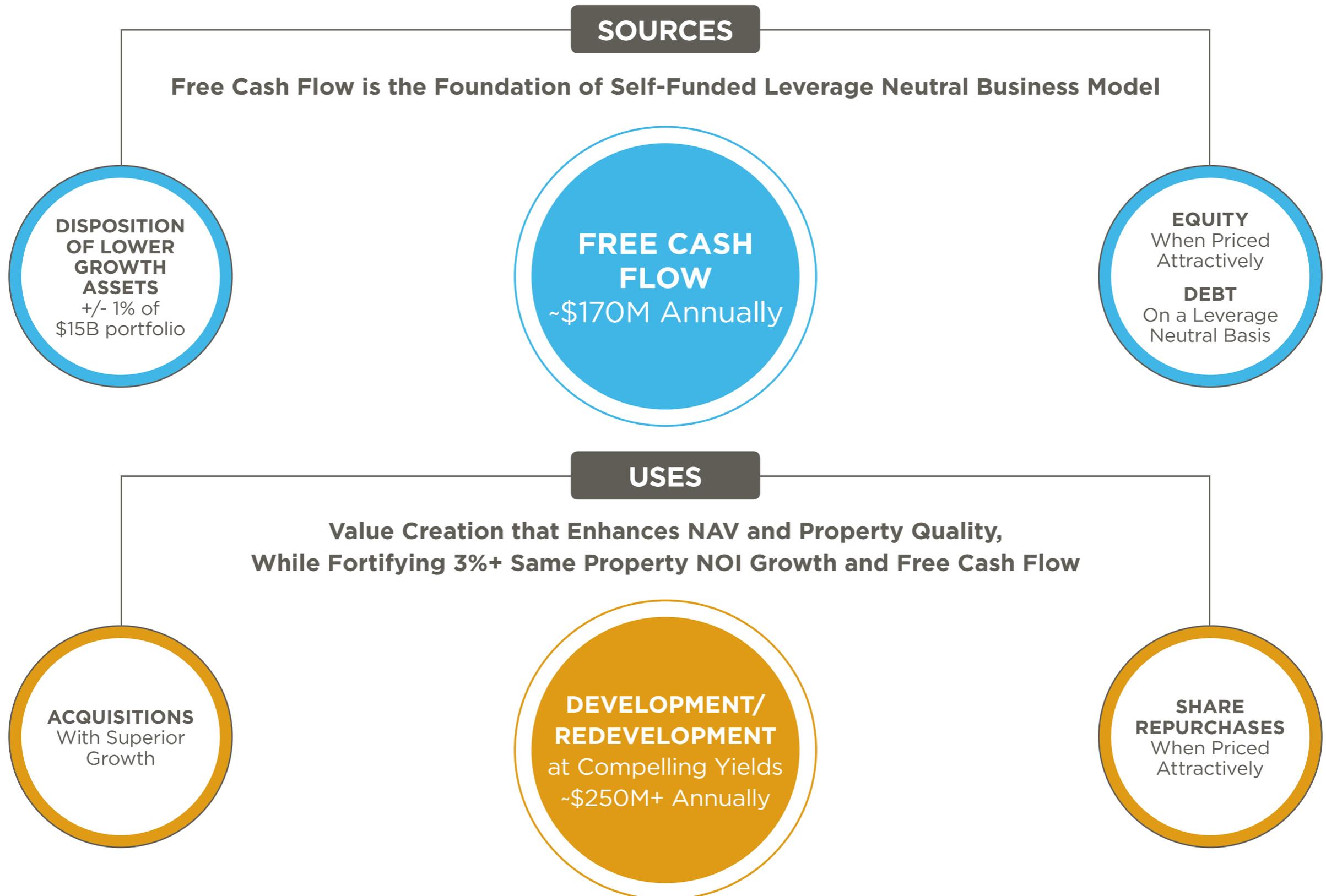
Same Property NOI CAGR

Regency has a proven track record of sector-leading same property NOI growth over the long term. We are confident in our ability to achieve our objective of averaging same property NOI growth of 3%+ over the next 5 years.

## 5-year Same Property NOI CAGR ('14-'19E)

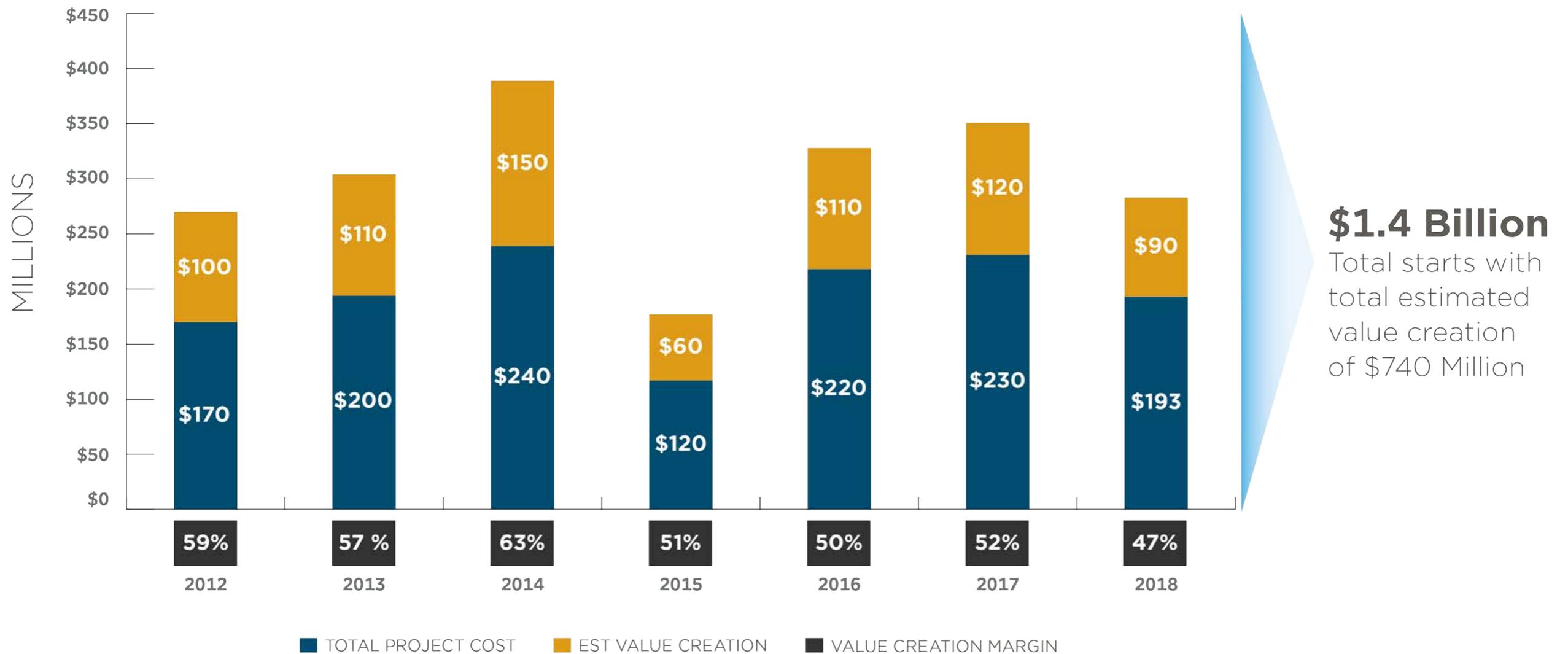


Source: Citi, theHunter for 2019E growth, Company filings  
Note: Peer Avg excludes REG



## Historical Development and Redevelopment Starts

7.8% Average Return On Investment



i. Represents the ratio of Regency's underwritten NOI at stabilization to total estimated net development costs, before any adjustments for expected JV partner buyouts.

# Astute Capital Allocation

Select In-Process Development & Redevelopment



**BALLARD BLOCKS II**

- Seattle, WA
- 114,000 SF
  - 83% Leased
  - \$33M/6.3% yield
  - \$127K AHHI/227K pop.
  - Start Q1-2018



**CULVER PUBLIC MARKET**

- Los Angeles, CA
- 27,000 SF
  - 49% leased
  - \$27M/5.9% yield
  - \$126K AHHI/278K pop.
  - Start Q2-2019



**THE VILLAGE AT RIVERSTONE**

- Houston, TX
- 167,000 SF
  - 93% leased
  - \$31M/8.0% yield
  - \$159K AHHI/69K pop.
  - Start Q4-2016



**THE VILLAGE AT HUNTER'S LAKE**

- Tampa, FL
- 72,000 SF
  - 85% leased
  - \$22M/8.0% yield
  - \$111K AHHI/58K pop.
  - Start Q4-2018



**MELLODY FARM**

- Chicago, IL
- 259,000 SF
  - 90% leased
  - \$104M/6.8% yield
  - \$138K AHHI/54K pop.
  - Start Q2-2017



**POINT 50**

- Fairfax, VA
- 48,000 SF
  - 62% leased
  - \$18M/8.0% yield
  - \$149K AHHI/113K pop.
  - Start Q4-2018

**THE ABBOT**

**THE ABBOT**

- Cambridge, MA
- 65,000 SF
  - 0% Leased
  - \$52M/9.3% yield
  - \$122K AHHI/476K pop.
  - Start Q2-2019



**MARKET COMMON CLARENDON**

- Arlington, VA
- 422,000 SF
  - 72% Leased
  - \$54M/8.9% yield
  - \$154K AHHI/263K pop.
  - Start Q4-2018

**Publix  
CARYTOWN EXCHANGE**

- Richmond, VA
- 107,000 SF
  - 46% Leased
  - \$25M/7.3% yield
  - \$91K AHHI/105K pop.
  - Start Q4-2018



**MIDTOWN EAST**

- Raleigh, NC
- 159,000 SF
  - 87% Leased
  - \$23M/7.9% yield
  - \$97K AHHI/90K pop.
  - Start Q4-2017



**PABLO PLAZA**

- Jacksonville, FL
- 157,000 SF
  - 98% Leased
  - \$15M/6.2% yield
  - 114K AHHI/ 38K pop.
  - Start Q4-2018



**PINECREST PLACE**

- Miami, FL
- 70,000 SF
  - 92% leased
  - \$16M/8.2% yield
  - \$144K AHHI/98K pop.
  - Start Q1-2017

**Publix**

**BLOOMINGDALE SQUARE**

- Tampa, FL
- 254,000 SF
  - 94% leased
  - \$20M/9.1% yield
  - \$89K AHHI/84K pop.
  - Start Q3-2018

● Developments

● Redevelopments

Note: AHHI and population within 3 mile radius

Strategic objective: Deliver **\$1.25B to \$1.50B** over next 5 years



## Ground Up Developments

Ground-up construction of a new operating shopping center in a location without material preexisting retail real estate.



**CARYTOWN EXCHANGE**  
Richmond, VA

### Identified Locations

- Washington, D.C.
- Denver
- Jacksonville
- Los Angeles
- Houston
- Dallas
- Miami



## Larger Scale Redevelopments

Redevelopment of an existing retail real estate site where the investment is large, relative to the total development and redevelopment program, and results in a complete transformation of the center. In some instances will incorporate mixed use components that may or may not be part of the total investment from Regency.



**COSTA VERDE CENTER**  
San Diego, CA

### Identified Locations

- Washington, D.C. | Westwood Shopping Center
- San Diego | Costa Verde Center
- Atlanta | Piedmont Peachtree Crossing
- San Francisco | Serramonte Center
- Los Angeles | Town and Country Center
- San Francisco | Potrero Center
- Austin | Hancock Shopping Center



## Core Redevelopments

Redevelopment of an existing retail real estate site that includes one or more of the following: addition of GLA through tenant expansion, outparcel development and/or other enhancements that change the competitive position of the center.



**POINT 50**  
Fairfax, VA

### Identified Locations

- Miami | Gateway Plaza at Aventura
- Westport | The Village Center
- Miami | West Bird Plaza
- Fort Lauderdale | Young Circle Shopping Center
- Tampa | Regency Square
- Charlotte | Carmel Commons
- Atlanta | Dunwoody Village

- Regency invests in Premier shopping centers in dense infill and affluent trade areas with dominant anchors and a focus on long-term growth potential
- Regency’s core competency is retail development and redevelopment. We are well positioned to capitalize on increasing opportunities for adjacent and vertical mixed use projects, resulting from “Work, Live, Play” lifestyles where retail is the primary driver of the project
- Regency partners with best-in-class operators and developers of non-retail uses that enhance our retail project
- Regency’s projects in development and/or pipeline include 6M+ SF of mixed-use projects

## Select in-process and pipeline retail projects that incorporate a mix of uses:



**BALLARD BLOCKS**  
Seattle, WA

Multi-level existing urban retail acquired in 2018 along with adjacent land for mixed use ground-up development. In-process development includes space for retail, office and medical uses.



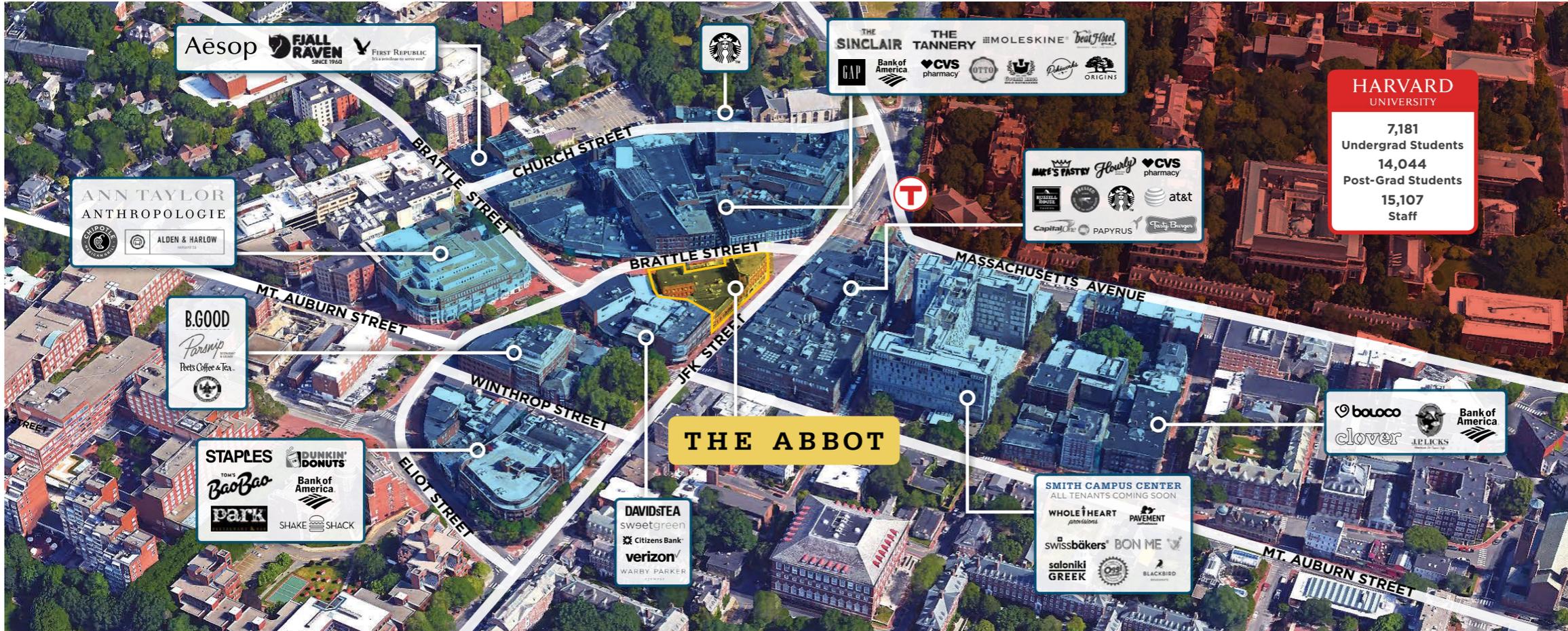
**TOWN & COUNTRY CENTER**  
Los Angeles, CA

Operating retail property acquired in 2018 with densification redevelopment opportunity, where Regency will redevelop retail and ground lease mid-rise apartments to best-in-class residential developer and operator Holland Partner Group.



**WESTWOOD SHOPPING CENTER**  
Bethesda, MD

Operating retail property with densification redevelopment opportunity to include retail and residential. Regency will redevelop the retail component in phases while partnering with a best-in-class residential developer and operator and invest a minority interest in the residential component.



RENDERING

## Transformative Mixed-Use Redevelopment

- Located in the heart of Harvard Square
- Project start in 2Q 2019
- Restoration of 65K SF historic building into a modern, flagship mixed-use project with retail/office uses
- Total project investment of \$52M, yielding 9.3%+ at stabilization
- Estimated project stabilization in 2021
- 3-mi Demographics: \$120K AHHI/224K pop

# Redevelopment Spotlight — Pipeline

Costa Verde Center, San Diego, CA



RENDERING



## Large-scale mixed-use redevelopment in the heart of San Diego

- 179K SF redevelopment of existing shopping center with addition of retail, office, hotel and parking garage, adjacent to new transit station
- Estimated total investment of \$175-\$200M and yield of 7%+
- Estimated Project start in 2021/2022
- 3-mi Demographics: \$109K AHHI/113K pop

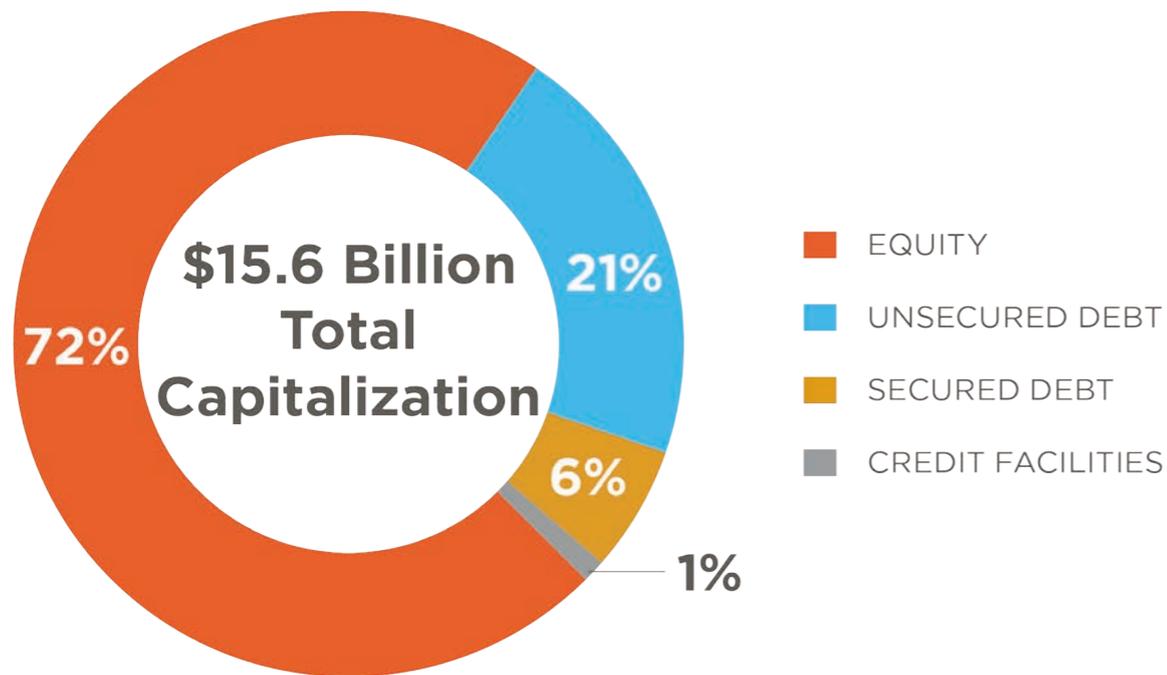
# Commitment to Conservative Financial Ratios

Sector-Leading Balance Sheet Affords Financial Flexibility

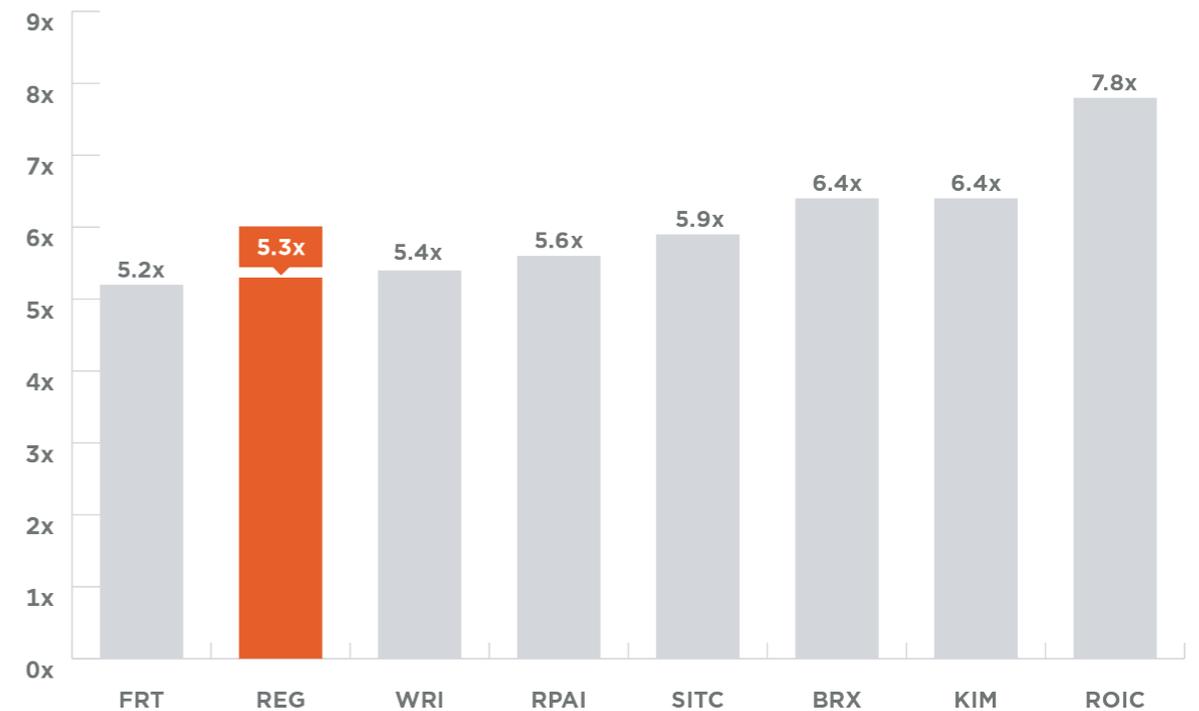
|  |   |                                |                                    |                                  |
|--|---|--------------------------------|------------------------------------|----------------------------------|
| <b>5.3x</b><br>Net Debt to EBITDA <sup>re</sup> <sup>i</sup> | <b>4.3x</b><br>Fixed Charge Coverage <sup>i</sup> | <b>BBB+</b><br>Rating From S&P | <b>Baa1</b><br>Rating From Moody's | <b>\$1.25B</b><br>Line Of Credit |
|--|---|--------------------------------|------------------------------------|----------------------------------|

- Well-laddered debt maturity profile with limited near-term maturities
- Substantial liquidity and capacity with \$1.25 billion line of credit
- Large unencumbered asset pool and deep lender relationships
- S&P 500 inclusion enhances liquidity
- Positive outlook from S&P

## Capital structure (% of total capitalization)



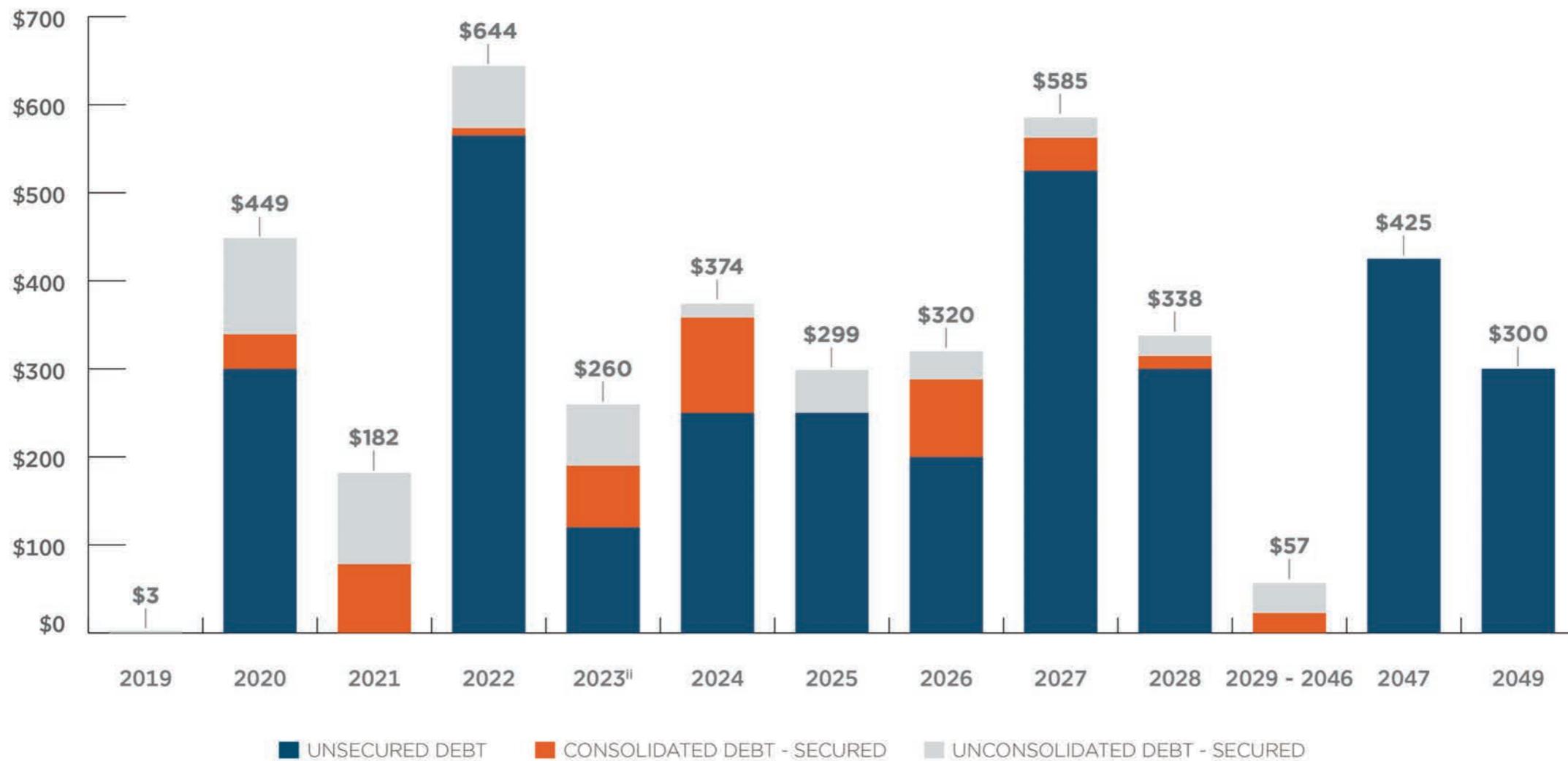
## Net Debt To EBITDA<sup>re</sup><sup>i</sup>



Sources: Company filings as of 6/30/19, Citi theHunter  
i. EBITDA<sup>re</sup> and FCCR are calculated on the trailing twelve months.

# Well-Laddered Maturity Profile

## Debt Maturity Profile (\$mm)<sup>i</sup> Target: <15% of total debt maturing annually



i. Maturity profile as of 6/30/19.

ii. Unsecured revolving credit facility maturity date is 2023 (including options).

Source: Company filings as of 6/30/19.

# Co-Investment Partnerships

|   | GRI    | OPERF     | CaSTRS | USAA  | NYCRF | Total         |
|---|--------|-----------|--------|-------|-------|---------------|
| Number of Properties  | 69     | 21        | 6      | 7     | 6     | <b>109</b>    |
| Total GLA<br><small>(in Millions)</small>                       | 8.9    | 2.8       | 0.6    | 0.7   | 1.2   | <b>14.2</b>   |
| Pro-Rata NOI -<br>Trailing 4Q's<br><small>(in Millions)</small> | \$69.2 | \$12.2    | \$3.0  | \$2.5 | \$5.4 | <b>\$92.3</b> |
| Regency's Ownership   | 40%    | 20% - 30% | 25%    | 20%   | 30%   |               |

- Expands operating platform by leveraging partnership capital
- Generates annual fee income of ~\$27 million



Cameron Village | Raleigh, NC



# Leading Corporate Responsibility Practices

Connecting to Our Stakeholders While Executing Our Strategy



S&P 500<sup>®</sup> ESG



## Fresh Look®

Our Fresh Look® initiative, featuring dynamic merchants and thoughtful placemaking, creates engaging gathering spaces for public events and better connects our centers to the neighborhood. This further supports our goal of bettering of the communities we serve.

### Strong Merchandising Mix

Our Merchandising Mix, including local merchants, national and regional retailers and best-in-class anchors create a dynamic mix that drive shoppers to visit the center – whether it’s for necessity, entertainment, or leisure.

### Placemaking

Regency’s Placemaking initiatives are inspired by the neighborhood’s history and community culture. This ensure that a center feels unique and reflects the local community.



### Connecting with the Community

- Our team programs dynamic events that drive traffic and also create a sense of place and experience.
- With our social media and town halls, we look to create an open, honest, and mutually beneficial relationship with the surrounding neighborhoods.



# Experienced and Deep Management Team



**Martin E. "Hap" Stein, Jr.**  
*Chairman and Chief Executive Officer*

**Years of Experience**  
Regency 42 | Industry 42



**Lisa Palmer**  
*President*

**Years of Experience**  
Regency 22 | Industry 22



**Mac Chandler**  
*Executive Vice President,  
Chief Investment Officer*

**Years of Experience**  
Regency 19 | Industry 27



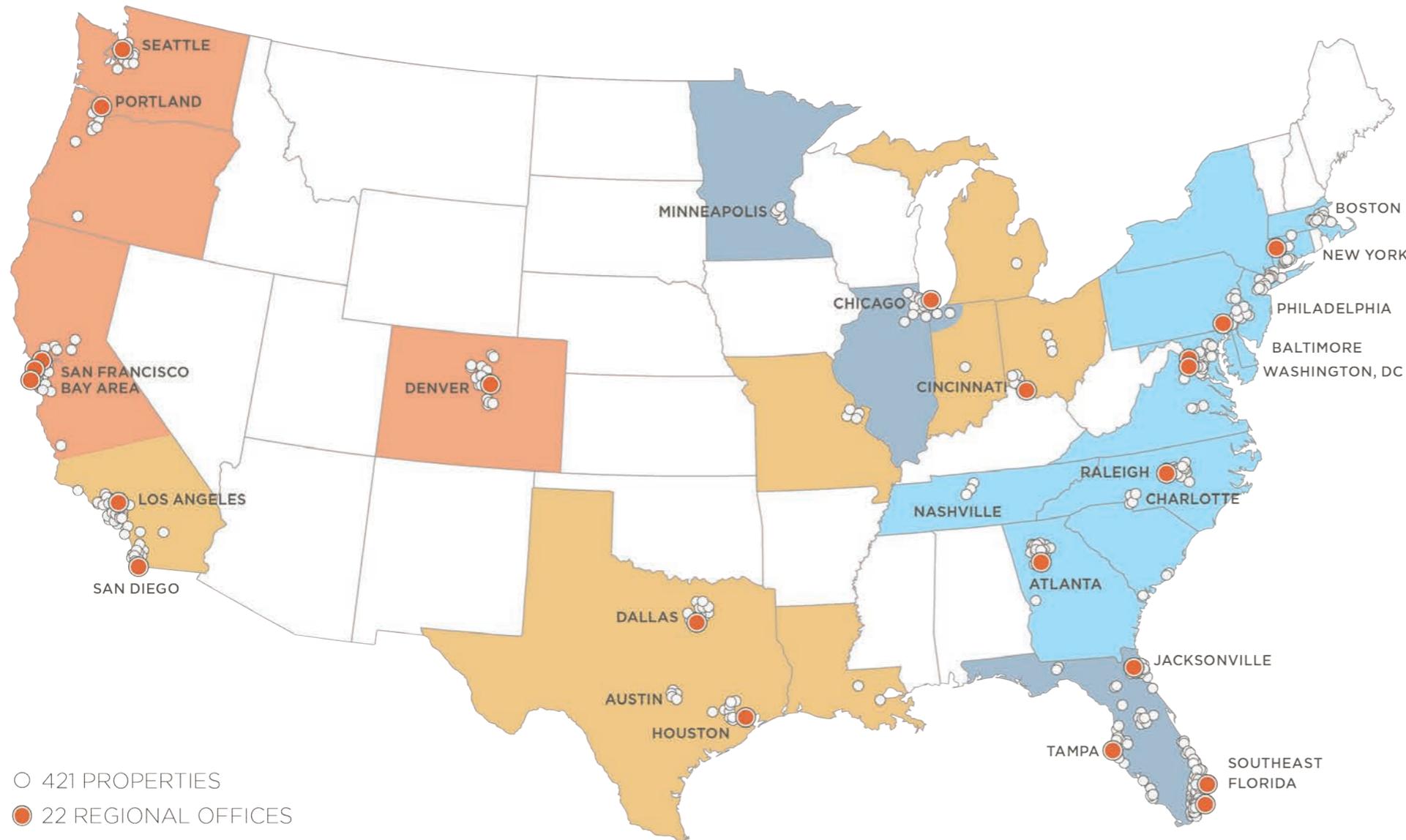
**Jim Thompson**  
*Executive Vice President,  
Chief Operating Officer*

**Years of Experience**  
Regency 37 | Industry 37



**Mike Mas**  
*Executive Vice President,  
Chief Financial Officer*

**Years of Experience**  
Regency 16 | Industry 16



○ 421 PROPERTIES  
● 22 REGIONAL OFFICES



**Alan Roth**  
*Managing Director*

**Years of Experience**  
Regency 21 | Industry 22



**Nick Wibbenmeyer**  
*Managing Director*

**Years of Experience**  
Regency 14 | Industry 16



**John Delatour**  
*Managing Director*

**Years of Experience**  
Regency 22 | Industry 36



**Craig Ramey**  
*Managing Director*

**Years of Experience**  
Regency 21 | Industry 32

# Glossary of Terms

**Adjusted Funds From Operations (AFFO):** An additional performance measure used by Regency that reflects cash available to fund the Company's business needs and distribution to shareholders. AFFO is calculated by adjusting Operating FFO for (i) capital expenditures necessary to maintain the Company's portfolio of properties, (ii) interest charges and (iii) other non-cash amounts as they occur.

**Non-Same Property:** A property acquired, sold, or a Development Completion during either calendar year period being compared. Non-retail properties and corporate activities, including the captive insurance program, are part of Non-Same Property.

**Operating EBITDAre:** NAREIT EBITDAre is a measure of REIT performance, which the NAREIT defines as net income, computed in accordance with GAAP, excluding (i) interest expense; (ii) income tax expense; (iii) depreciation and amortization; (iv) gains and losses from sales of depreciable property or land; (v) and operating real estate or land impairments; and (vi) adjustments to reflect the Company's share of unconsolidated partnerships and joint ventures. Operating EBITDAre excludes from NAREIT EBITDAre certain non-cash components of earnings derived from above and below market rent amortization and straight-line rents. The Company provides a reconciliation of Net Income to Operating EBITDAre.

**Core Operating Earnings:** An additional performance measure used by Regency that excludes from NAREIT FFO: (i) transaction related income or expenses; (ii) gains or losses from the early extinguishment of debt; (iii) certain non-cash components of earnings derived from above and below market rent amortization, straight-line rents, and amortization of mark-to-market of debt adjustments; and (iv) other amounts as they occur. The Company provides a reconciliation of Net Income to NAREIT FFO to Core Operating Earnings.

**Same Property:** Retail Operating Properties that were owned and operated for the entirety of both calendar year periods being compared. This term excludes all Projects In Development and Non-Same Properties.

**Value Creation:** The estimated incremental value at completion using underwritten NOI at stabilization, valued at a market cap rate less estimated development costs.

# Safe Harbor and Non-GAAP Disclosures

Forward-looking statements involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements. Please refer to the documents filed by Regency Centers Corporation with the SEC, specifically the most recent reports on forms 10K and 10Q, which identify important risk factors which could cause actual results to differ from those contained in the forward-looking statements.

This presentation references certain non-GAAP financial measures. More information regarding these non-GAAP financial measures can be found in company documents filed with the SEC.